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# JSE Limited Results Feedback: Six months to 30 June 2007

August 2007

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LISTED SECURITIES

SINGLE STOCK FUTURES

STOCKS

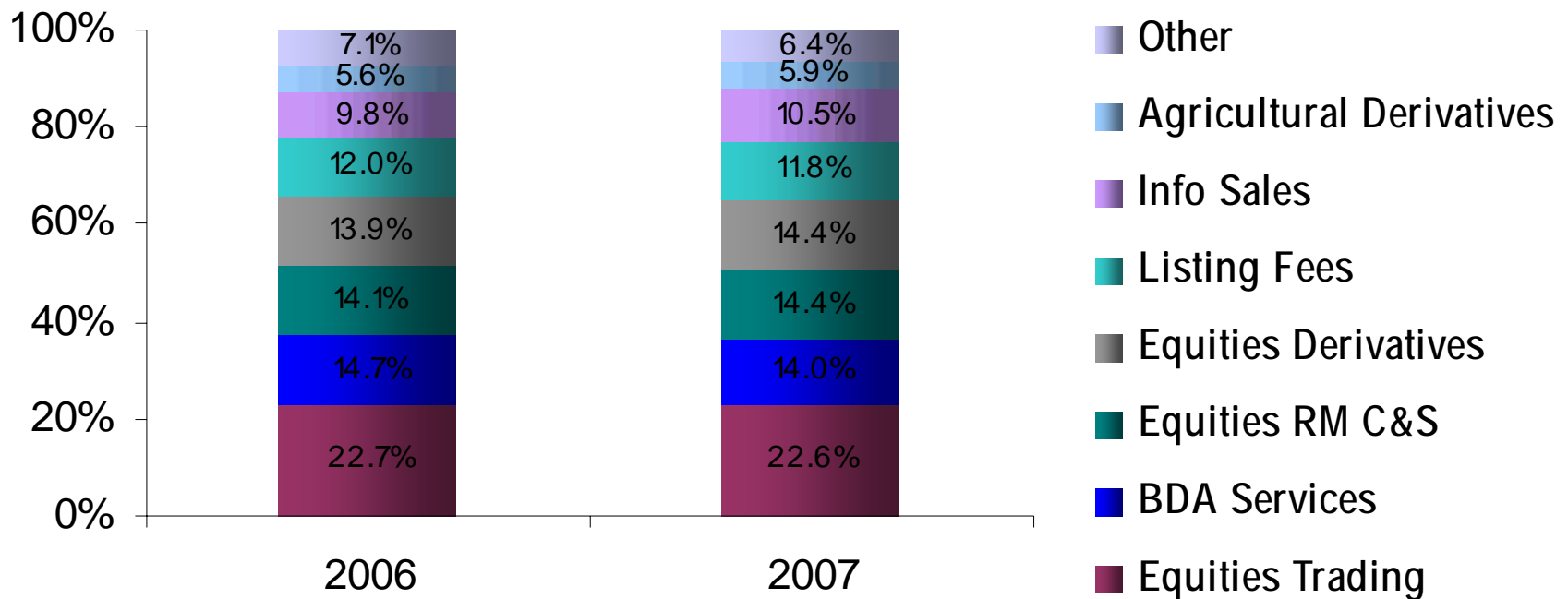


# First Half Highlights

- Markets continue on buoyant path
  - ✔ All-Share continue to reach new highs
  - ✔ Currency futures launched
  - ✔ Largest single stock futures market in the world
  - ✔ All three of JSE's main markets break trading records
- JSE Ltd performs well
  - ✔ Revenue up by 31%
  - ✔ Cash from operations up by 67%



# Contribution of Revenue Streams

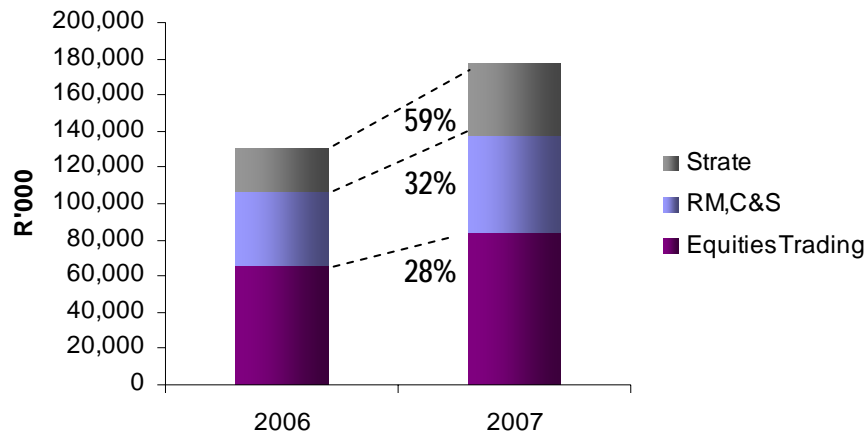




# Review of Business Areas: Equities Trading, Risk Management, Clearing & Settlement

- Average daily number of deals for the period up 31% to 39,365 (2006: 33,118)
- Average daily value traded up 27% to R10.8bn
- Record daily number of trades (78,676) at June 2007 futures close-out (June 2006 close-out: 65,651)
  - Note: R39.2m STRATE revenue due to changed service level agreement with STRATE – offset by equal cost item

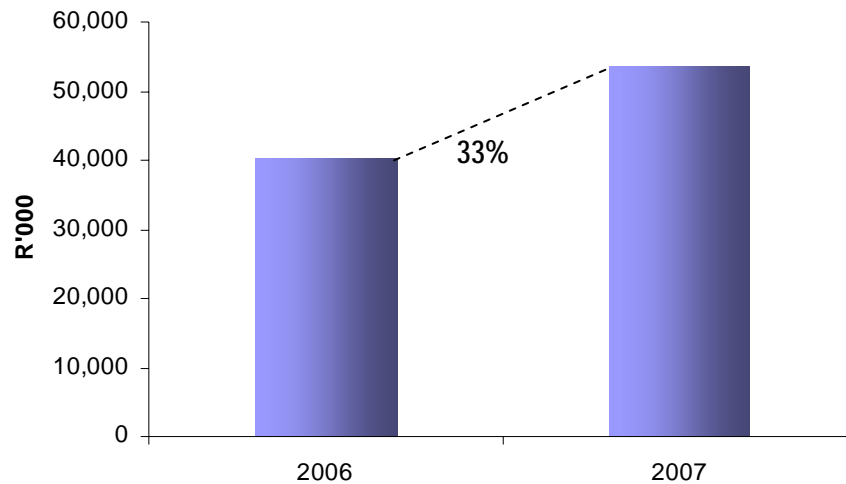
Equities Trading, Risk Management Clearing & Settlement Revenue





# Review of Business Areas: Equity Derivatives

Equity Derivatives Revenue



- Strong growth in Equity Derivatives – average monthly contracts up 200%
  - Single Stock Futures up 299%
  - Index Futures up 6%
- Continued appetite for Can-Do Options - 85 listed by end of period (end-2006: 20)

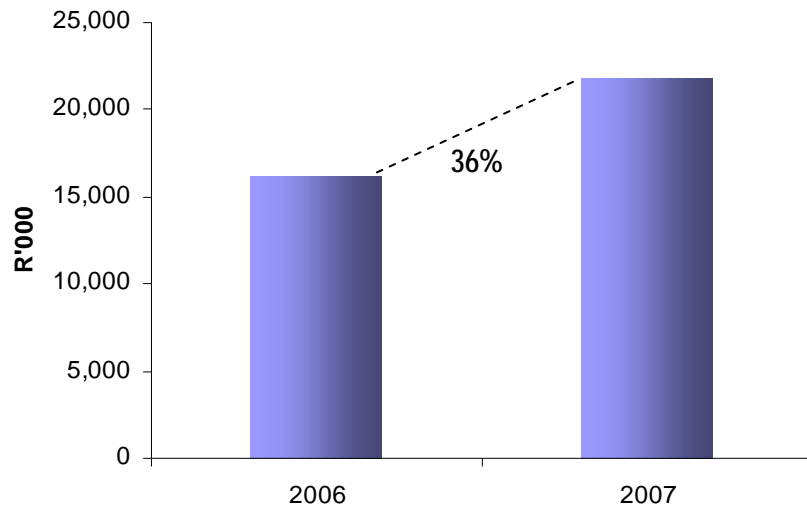




# Review of Business Areas: Agricultural Derivatives

- Daily average number of contracts traded grows 35%
- Continued strong growth in second grade white maize market
- Physical delivery maintained under 2%, indicating use of market as hedging facility

**Agricultural Derivatives Revenue**

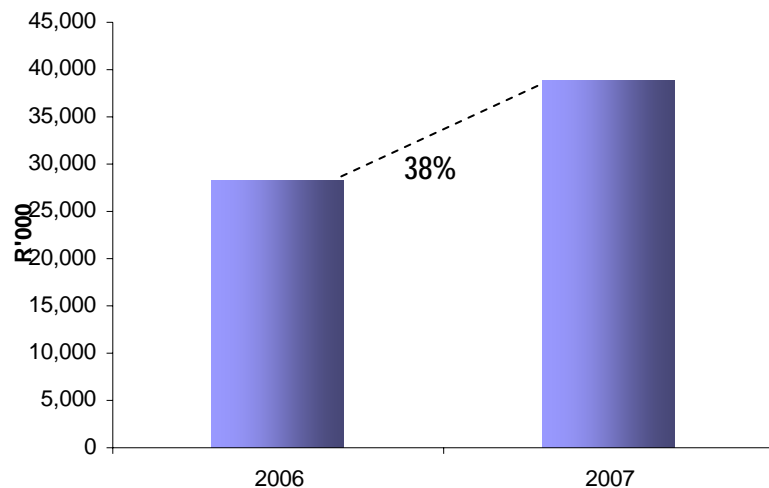




# Review of Business Areas: Information Sales

- 32% increase in total number of terminals (on June '06)
  - 38% local
  - 27% international
- 33% increase in number of equity live data terminals
- 26% increase in number of indices live data terminals
- 53% increase in number of indices live data terminals

Information Sales Revenue

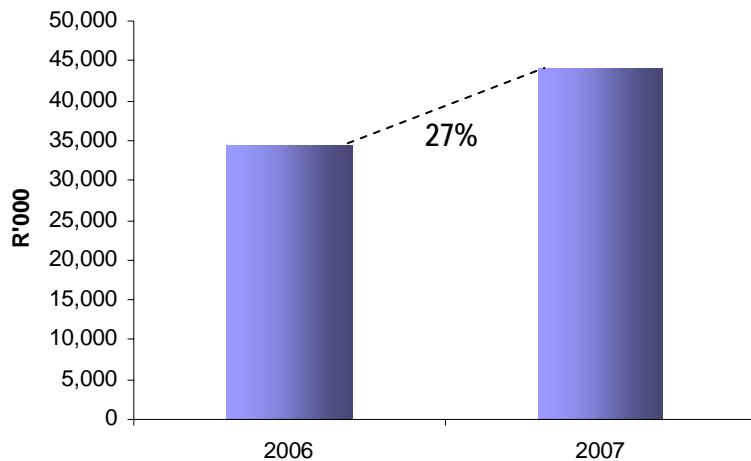




# Review of Business Areas: Issuer Services (Listings)

- 15 new listings during period
  - 7 on the Main Board
  - 8 on AltX
- AltX, launched in 2003, had 46 listings on 30 June 2007
- Listings pipeline remains strong
- Total equity capital raised climbs 18% during period

Listings Revenue



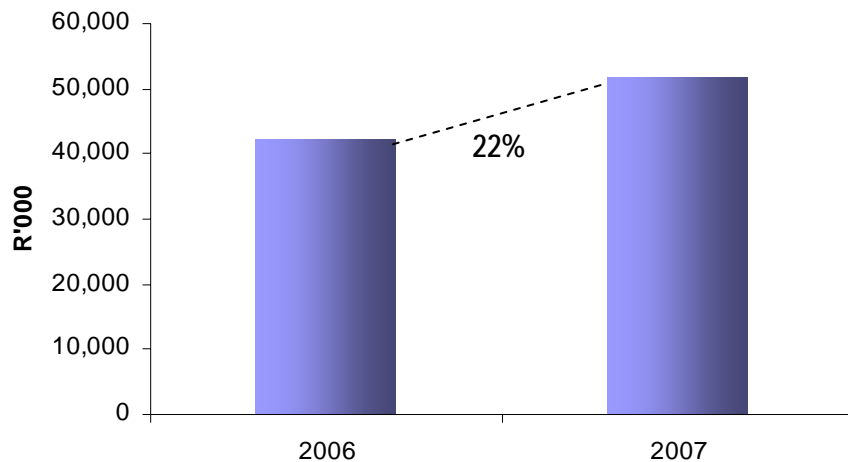




# Review of Business Areas: Technology

- BDA revenue growth tied to equity market performance
- LSE's new TradElect system launched on JSE; system performing well

**BDA Services Revenue**





# Overview of Consolidated Results

Six months to 30 June

	2007	2006	% Change
	R'000	R'000	
Revenue	411,457	313,025	31%
Other income	13,219	41,745	(68%)
Operating costs	(387,010)	(261,442)	48%
<b>Operating profit</b>	<b>37,666</b>	<b>93,328</b>	<b>(60%)</b>
Net financing income	37,759	22,522	68%
Share of profit of equity accounted investees	12,069	18,966	(36%)
<b>Pre-tax profit</b>	<b>87,494</b>	<b>134,816</b>	<b>(35%)</b>
Tax	(46,961)	(42,591)	12%
<b>Profit for the period</b>	<b>40,533</b>	<b>92,225</b>	<b>(56%)</b>
Basic earnings per share (c)	47.7	110.4	
Headline earnings per share (c)	38.7	104.0	



# Consolidated Results 2: Revenue Split

Six months to 30 June

	2007	2006	% Change
	R'000	R'000	
<b>Revenue</b>			
Equities trading fees	84,298	65,610	28%
Equity derivatives fees	53,698	40,235	33%
Agricultural products fees	21,832	16,112	36%
Yield-X fees	150	139	8%
Risk Management, clearing & settlement fees	53,675	40,668	32%
Information sales	38,915	28,281	38%
Membership fees	3,328	2,9671	2%
Listing fees	44,044	34,574	27%
BDA Services	51,926	42,457	22%
Funds management & other	20,363	17,385	17%
<b>Sub-Total</b>	<b>372,229</b>	<b>288,427</b>	
STRATE Ad Valorem fee	39,228	24,598	59%
<b>Total Revenue</b>	<b>411,457</b>	<b>313,025</b>	<b>31%</b>



# Consolidated Results 3: Costs

Six months to 30 June

	<u>2007</u>	<u>2006</u>
	R'000	R'000
<b>Strate Ad Valorum</b>	39,228	24,598
<b>Operating Costs</b>		
Personnel costs	58,378	54,311
Other costs	159,804	146,762
<b>Share-based costs</b>		
Long-Term Staff Incentive Scheme	46,600	6,000
JSE Empowerment Fund	30,400	18,071
Black Shareholder Retention Scheme	52,600	11,700
<b>Total Costs</b>	<u>387,010</u>	<u>261,442</u>



# Review of Costs

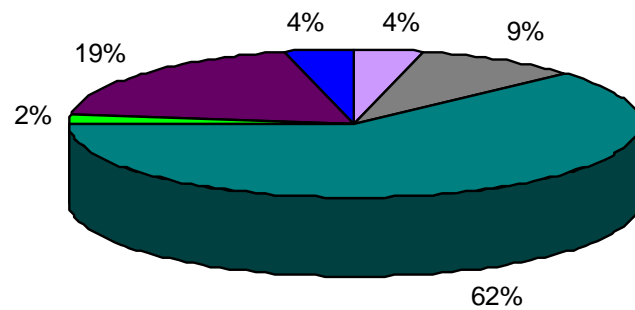
- Excluding share-based costs:
  - ✔ Cost:Income ratio falls to 63% (2006: 72%)
  - ✔ Personnel costs up 7%
  - ✔ Other operating costs up 8.5%
  
- Share-based costs:
  - ✔ Have minimal impact on cash flow
  - ✔ Fulfill Broad-Based BEE and Staff Incentive aims
    - Broad-based BEE transaction almost through P&L
      - ✔ JSE Empowerment Fund complete
      - ✔ Last tranche of Black Shareholder Retention Scheme in 2008
    - Issued tranche of Long-term Staff Retention Scheme runs until 2011



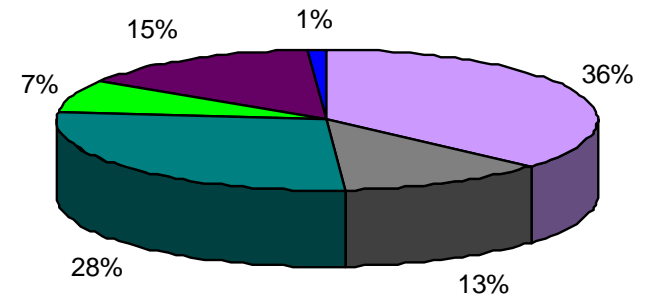


# Shareholder Composition

End July 2006



End June 2007



- Foreign
- Institutional
- Member
- Pension
- Retail
- Unclaimed



## Focus for Second Half

- Attracting new companies, including inward listings
- Listing new ETFs which now have FSB approval
- Working with Treasury to expand participants in currency futures market
- Investigating hurdles to shortening settlement cycle
- Finding new ways to provide clients with greater access to African and International Capital Markets
- Continuing to implement technology upgrade



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Questions?



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